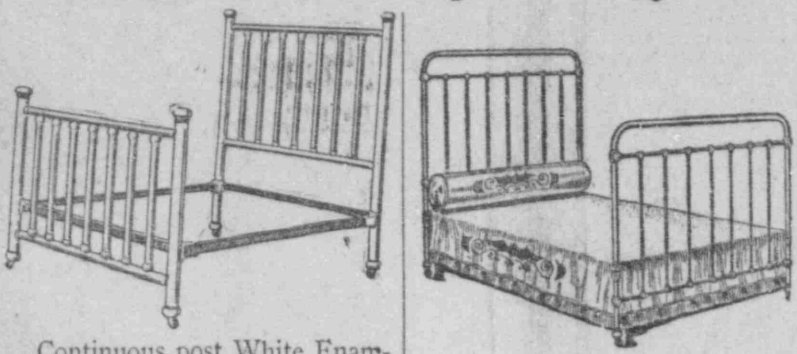


Just Outside the High Rent District.

Sensational
Values at

Our Summer Sacrifice Sale

We are heavily overstocked in many lines, and we realize that the only way to make a clearance is to cut prices ruthlessly. That is the reason we are offering values that sound impossible, but which are absolutely true, nevertheless.

Bed and Bedding Specials
for Two Days Only.

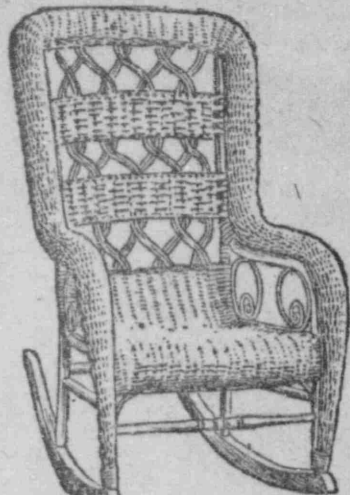
Continuous post White Enamel Iron Beds, of highest grade quality. All sizes. The \$6.50 kind for **\$3.95**. The \$7.50 kind for **\$4.95**.

\$13.50 Guaranteed Felt Mattresses, in one or two parts. **\$8.50**

\$19.50 Guaranteed Felt Mattresses; 11 layers of finest felt. **\$13.50**

All-brass Beds, with massive 2-inch posts and strong uprights. Good construction and lacquer. Regular \$14.75 value for **\$9.50**

The celebrated National Springs—guaranteed not to rust or sag. Always sold at \$5.50. Special for two days. **\$2.85**



Full Roll Rattan Rockers, made of round rattan on hardwood frames; suitable for the porch or in doors. Right price, \$3.50. **\$1.75**

The
Two
Biggest
Rocker
Bargains
You
Ever
Saw.



Big Maple Frame Rockers, with roll rattan seat and back. Natural finish or green. Regular price, \$3.50. Special, to close. **\$1.69**

Go-carts Deeply Reduced



150 Go-carts, Baby Carriages, and Perambulators, of all styles, sizes, and colors, to be indiscriminately sacrificed to make a quick clearance.

Tremendous Reductions
on All Matting.

All our high-grade China and Japan Matting that have been selling at 40c to 50c a yard, now cut to, **20c**

50 rolls of good quality Matting, that has been selling at 25c a yard, now cut to, **12½c**

3x6 Matting Rugs; regular price, 75c; now **35c**

6x9 Matting Rugs; regular price, \$3.50; now **\$1.65**

9x9 Matting Rugs; regular price, \$4.50; now **\$2.40**

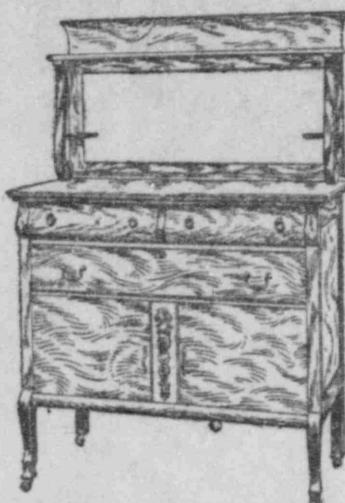
9x12 Matting Rugs; regular price, \$5.50; now **\$2.85**

12x12 Matting Rugs; regular price, \$6.50; now **\$3.85**



Quartered Oak 6-foot Extension Tables, with massive pedestal and finely carved claw feet; polished like a piano. The grade that even cash stores always ask \$20 for. **\$13.85**

100
Rattan
Seat,
Hardwood
Frame
Summer
Dining
Chairs,
Regular \$1.25
Value,
for
69c.



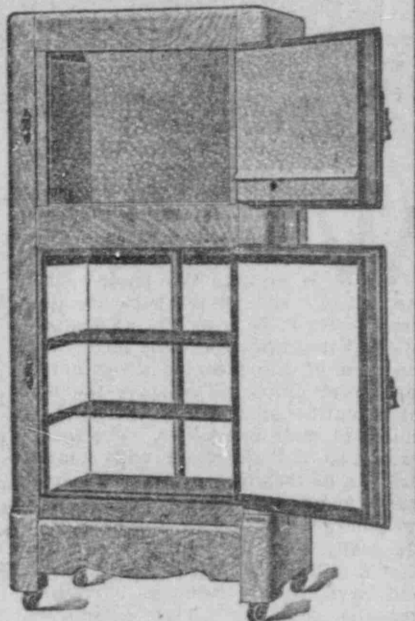
Regular \$30 Quarter Oak Buffets; beautifully made, with large French plate mirror. Special at **\$16.95**

BIG BARGAINS FOR THE DINING ROOM.

NORRIS & RICH,
Successors to
Gates & Rich,
1013-1015 Seventh St. N. W.

All Refrigerators
At Actual Cost to Get
Rid of Them.

250 high-class hardwood Refrigerators, fully guaranteed, both by the maker and by us. All styles and sizes; zinc, steel, or enamel lining. Prices are now cut to actual cost to make a quick clearance. It's your chance to get a genuine bargain, for they are high-grade makes that will give thoroughly satisfactory and economical service.



'PHONE CABLE LAID.

Unusual Telephone Feat Is
Completed Near By.

UNDER THE CHESAPEAKE BAY

Makes Wire Conversation from Baltimore to Cape Charles or Other Points Equivalent to Talk Over Land-Line Fifty Miles—Shorter Than by Former Route.

It has long been the hope of the telephone engineer successfully to construct a cable that would satisfactorily carry telephone messages for a great distance. While "open" wires—that is, those pairs of exposed wires strung on poles—transmit the messages satisfactorily, they become bulky when used in large numbers, and are easily placed out of service during sheet storms.

Until ten years ago or so, cables were used only in cities and large towns, and even there their use resulted in electrical difficulties which greatly lessened the advantages of inclosing the wires in cables.

Invention Works Wonders.
However, about ten years ago there was invented a process by which it was made possible to use telephone cables over long distances. This invention was revolutionary in its effect on telephone work, and the Bell Telephone Company, through its use, has been able to extend underground cables from New York to Philadelphia, from Philadelphia to Wilmington, and between other large cities.

The Bell Telephone Company, with its well-known aggressiveness and wisdom, saw the importance of this invention, and used every effort in its power to develop it into a commercial practice, and, having done so, to give the benefit of it to its subscribers.

As a result of this, stormproof service over long distances has been extended into areas where, fifteen years ago, such service would have been out of the question.

First Practical Submarine.
The first submarine cable using this method of operation that has ever been installed in this country, and the first practical one in the world, has been installed across Chesapeake Bay to serve Bell Telephone subscribers in Delaware and on the eastern shores of Maryland and Virginia in their service with Baltimore and Maryland.

This cable was developed by a corps of expert engineers in Chicago, New York, Philadelphia, and Baltimore—a corps of fifteen or twenty high-grade men who spent two or three months working on its development. The result is that across Chesapeake Bay there is now the best submarine cable in the world—a cable which makes telephone conversation from Baltimore to Cape Charles or other peninsular points equivalent to a conversation over a land line fifty miles shorter than by way of the former route.

It is interesting to add here that not only has this cable been laid, but ad-

OFFICERS INTERNATIONAL POLICE ASSOCIATION



On left, Maj. Richard Sylvester, president; Harvey G. Carr, superintendent of police, Grand Rapids; James Quigley, chief of police of Rochester, N. Y., second vice president; and Michael J. Regan, superintendent of police, Buffalo, first vice president.

ditional wires have been run to the terminals of this cable from points in the southern part of the Eastern Shore peninsula and from Baltimore and Annapolis to the other end.

NEW TRAFFIC ARRANGEMENT.

The W. B. and A. Electric Road Announces Extended Schedule.
Through joint tariffs just filed with the Interstate Commerce Commission by the Washington, Baltimore and Annapolis Electric Railway Company make directly available to Washingtonians for the first time at low cost every point reached by Chesapeake Bay steamers from Baltimore.

Ocean resorts as well are included for the first time, and now one may buy a through ticket via trolley from Washington to Ocean City, Md., and Rehoboth Beach, Del., the two famous ocean resorts of the Eastern Shore, taking the steamer at the end of the electric railway journey to Baltimore.

These tariffs are concurred in by the Baltimore, Chesapeake and Atlantic Railway, the Maryland, Delaware and

Virginia Railway, the Tolchester Company, and the Baltimore and Philadelphia Steamship Company, thus making it possible for the electric railway company to sell through tickets from its terminal in the Evans Building to any point on the lines of the transportation companies named.

Other tariffs have been filed in which the Western Maryland Railroad concurs with the Washington, Baltimore and Annapolis, thus making the many mountain resorts reached by the former road easily and cheaply available to Washingtonians. Gettysburg and Pen Mar are on this route, and both are visited by many from the Capital.

Police Want Jesse L. Gladmon.

A telegram received yesterday at police headquarters from the Philadelphia authorities asks the local officials to look out for Jesse L. Gladmon, forty-eight years old, who was employed as a bridge carpenter there. Gladmon formerly resided in this city at 704 M street northwest. He has an aunt, Mrs. Mary O. Gladmon, who lives at 1839 Eighth street northwest, but she knows nothing of his whereabouts.

PRAISE SYLVESTER
FOR PICTURE BAN

Stand on Reno Fight Views
Highly Complimented.

Letters and telegrams of a flattering tenor have poured in on Maj. Sylvester for his stand taken on the proposed exhibition of the Reno fight pictures. Commissioner Charles P. Neill, of the Department of Commerce and Labor, has written the major congratulating him on his position. President W. McK. Clayton, of the Federation of Citizens' Associations, has done likewise, and letters and messages along the same complimentary line have been received from Chairman Robinson, U. S. A.; James E. West, secretary of the Washington Playground Association; George W. Cook, secretary of Howard University; Rev. George A. Miller, pastor of Ninth Street Christian Church; Isaac Gans, Frank P. Morgan, A. Brylawski, J. Russell Verbruyke, and others.

The question over the pictures has practically been disposed of, and there now remains but the billing of Johnson himself to be taken up. He is due here next week some time, and it is expected some objection will be formulated against his appearance.

GOING TO LONDON.

Director Barrett to Undergo Operation for Liver Trouble.

John Barrett, Director of the International Bureau of American Republics, will leave Washington shortly for London, where he will undergo a surgical operation by a London specialist for liver trouble.

His long residence in tropical countries, it was explained, has resulted in a growth upon his liver, which will be removed by the British surgeon.

The operation, although not of a dangerous character, is serious.

PEN WOMEN INITIATE.

League Holds Called Meeting, Mrs. Rachel Beck Presiding.

At a called meeting of the League of American Pen Women at the Portner on Wednesday evening last, Mrs. Rachel Tongate Beck, president, presiding, two new members were added to the roster. They are Mrs. Jessie Conolly, of Buffalo, N. Y., author of "Lesson Helps for Sunday Schools," and Miss Louise Hardy, who is on the staff of the Newark (N. J.) Star.

Mrs. Annie A. Wilder, historian, told of the recent address by Mrs. Marian Longfellow O'Donoghue, "Our pilgrim ancestors and the debt we owe them," before the Society of the Descendants of Robert Bartlett (and Mary Warren, his wife), of Plymouth, Mass., in that historic old town on June 24.

Mrs. Wilder, who leaves soon for a visit to her old home in Canada, was elected representative at large for Canada.

HERE AND THERE.

My friend Charlie Gaston, reading the paper this morning, said: "What's this? 'Rate for uppers not yet lowered'—sure, it sounds like a picture puzzle." I tried to explain to him that the Interstate Commerce Commission had been enjoined from interfering with the profits of the Pullman Company, and about an hour afterward Charlie handed me this. "I dare you to print it," he said; so here it is. I never take a dare:

UPPERS AND LOWERES.

The courts have looked and the law has decided. The hope we might cherish in Pullman berths creeps. And if it's lower or upper we get after supper. They can still stick us roundly for chances to sleep. It may make you feel sadder when they bring the ladder.

And tell you to climb where the air is hot. And while you are kneeling, head bumping the ceiling. Mrs. Pullman may legally take all you've got.

Their legal position endures the commission. From trying to save you \$2 to climb; Though it costs like the devil to sleep on the level. The discomfort upstairs will not save you a dime. It may cause you distress when you try to undress. With your legs all curled up; your knees hitting your nose.

The courts say you must just give up to the trust. About all the coin you've got in your clothes.

IT IS REMARKABLY HEADLESS OF THE PROPRIETIES FOR CLOAKMAKERS TO STRIKE AT THIS TIME OF YEAR.

With 50,000 cloakmakers refusing to work, just think of the suffering there is bound to be among the poor. Not to have sufficient cloaks this sort of weather is little short of a calamity.

SO MANY REFORMERS ARE GENEROUS TO THE POOR WITH THEIR ABUNDANT WEALTH OF CONVERSATION.

Charles Frohman's back from Paris. Pull of plans color; Says with Savage and H. R. Harris. He'll wipe up the floor.

He's got "The Brass Bottle" for Mr. John Drew. For Miss Billie Burke a drama that's new; A brand new conception for William Gillette. Some dramas by Barrie untried as yet. A new play of romance for Shuster to hustle. And a farce from the German for Miss Annie Russell.

Miss Marie Doro gets a brand new piece. A play of new problems by Bernstein's niece; One of his plays is "A Belt from the Blue." And Ethel Barrymore's career for, too! Sir Coman Doyle's new "Speckled Band." Will be brought to Broadway fresh from the Strand; There's "The Twelve-pound Look."

And there's "Give Him the Rock." And Hackett appears in "The Gentleman Rook." We'll have Kyrle Bellew in a play called "The Jew."

And Henri Lavedan writes for him, too; Among the stars will be Sir John Han. Who will shine in a play called and runs. There are a few of the things he's got To throw in the drama's melting pot.

Yes, there is no doubt that Charles Frohman has come.

For his press agents make the old typewriters hum.

BEATRICE FAIRFAX STARTS OFF HER MOST RECENT ARTICLE, "I WAS AT A RECEPTION OF WOMEN THE OTHER DAY, AND I WAS THE ONLY ONE THERE NOT MARRIED."

And yet they say that men have no discrimination or discernment.

THERE WAS ONLY ONE KNOWN CLASH BETWEEN THE LATE CHIEF JUSTICE FULLER AND OUR OWN THEODORE, AND THAT WAS PHILOLOGICAL, NOT POLITICAL.

It came over T. R.'s attempt to foist phonetic spelling on the government. After President Theodore had made it plain what he wanted, the Solicitor General, Henry M. Hoyt, had occasion to present a brief before the Supreme Court. It fell into the hands of Chief Justice Fuller, who

looked it over gravely and found that everywhere the word "through" was spelled "thru," in accordance with Executive fancy. Said the Chief Justice: "I'm afraid this brief 'has not properly been transcribed; there is a lot of misspelling in it. When your clerk gets through—t h r o u g h—with it, Mr. Solicitor General, the court will be glad to have you submit it again."

That settled the phonetic spelling question in that department.

That remark of Mr. Roosevelt that no remarks of his are genuine unless they appear over his own signature sounds like a Castoria advertisement.

A New York critic says that an American poet-laureate would be impossible. So is Alfred Austin.

There is bound to be a reaction soon. A man in Kansas has mortgaged his auto to buy himself a home.

Charlie Gaston came into my office the other day and read one of those postal card mottoes above my desk. It read:

"Fortune knocks once at every man's door." Said Charlie: "If that's true, she must have been afraid of hurting her knuckles when she visited my house. I ain't hear her!"

Miss Mary Garden is so much in love with Paris that she only wants \$50,000 to come to New York for the next opera season.

There is a gentleman named Wallace on the St. Louis baseball team. We say "gentleman" advisedly. He's one of the greatest shortstops in the business—for the other fellows.

We are glad to be reassured by the authorities that the plague of caterpillars don't hurt the shade trees; they only eat a few leaves, that's all.

THE OBSERVER.

Opium Conference in Fall.

The British government has agreed to send representatives to the international opium conference to be held at The Hague next fall. Invitations having been sent out by Secretary of State Knox.

HOME SITES AND INVESTMENTS

IN SAUL'S ADDITION, FOURTEENTH STREET TERRACE, AND PASADENA PARK—ADJOINING PROPERTIES—comprising the territory north of Decatur street, lying between Georgia avenue and Rock Creek Park.

A beautiful park-like section that is unrivaled in the District of Columbia for its picturesque beauty and attractiveness. A GRAND CENTER OF INDIVIDUAL HOMES. Penetrated by 13th, 14th, and 16th streets. EVERY CITY IMPROVEMENT. Absolutely perfect car service. Both car systems. Cars every two minutes ALL DAY and at regular intervals ALL NIGHT. Directly in the zone of the city's chief growth.

SIXTEENTH STREET is to be the great FUTURE BOULEVARD of the Nation's Capital City—the most beautiful street in the world. Property on and near it is increasing in value by leaps and bounds. If you want some of the profit, you must get into action at once—get out on the firing line before it's too late. Secure one of those charming home sites and be happy ever after. BRANCH OFFICES ON THE PROPERTIES. LOW PRICES. EASY TERMS.

N. L. SANSBURY CO.,

EXCLUSIVE AGENT,

719-21 13th St. N. W.